# **PGT Web-Site**

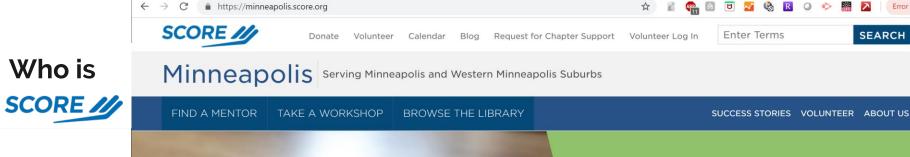
Get the Most from Your Web-Site Investment

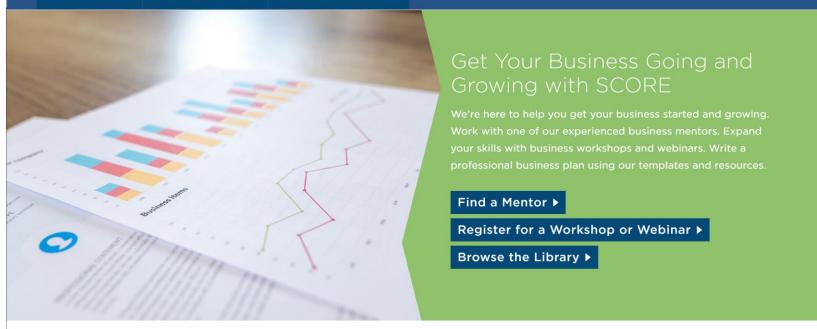
# **SCORE Pretty Good Tools (PGT)**

Our PGT Series provides you with solutions that are either no cost or low cost.

We provide opportunities for you to work with these tools and techniques in a group face to face environment.

If you want additional help on this topic, or want to talk about business issues you may be having contact us at <a href="https://minneapolis.score.org/">https://minneapolis.score.org/</a> or (952) 938-4570





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SEARCH

### What Will We Cover

- Basics for Web Media Content
- Measuring the Effectiveness of Your Content
- Techniques for Adding Content to your Web-site
- Techniques for Producing Content for your Web-site

### A Web-Site is Like a Store Front

Allows you to showcase your product

Can provide a way for your clients to purchase your product



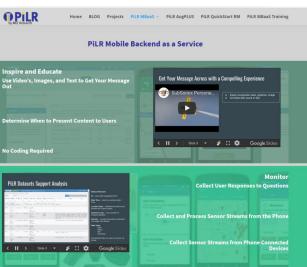
meet your needs, we can

design a custom solution.

Application from National

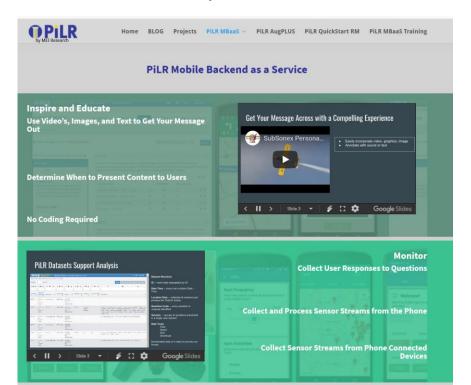
New Release Highlights

wearables to achieve this

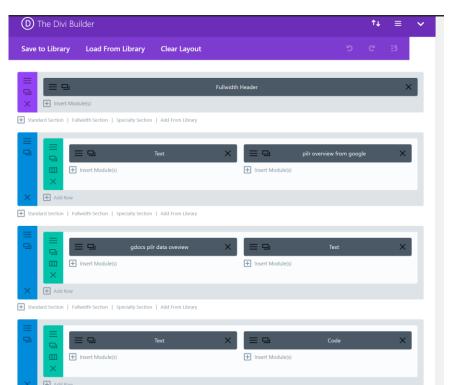


### **Components of a Web-Page**

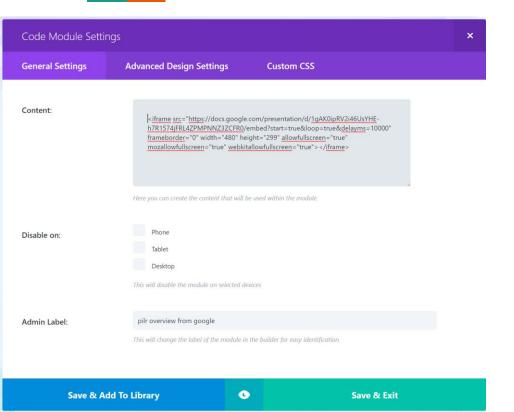
This is what you see

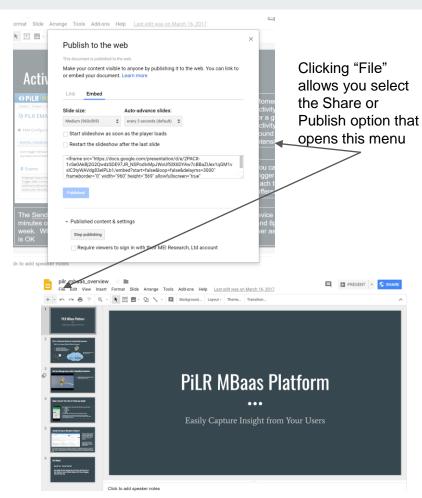


This is how it gets built



### **URLs, Links, Embeds**





### Where You Create Content Matters



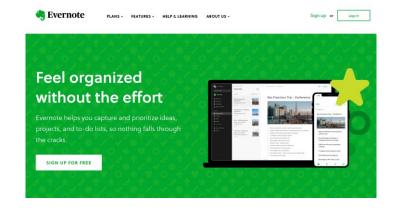


The cloud based version of presentation products make it easy to publish your presentations

There are free versions of these products

### **Emotions Tend to Drive Action**

Notice: no facts or product features







## Unless Hooked, People are Smart and Impatient

#### **Call to Action**

- If you are trying to get someone to do something you have somewhere between 15 seconds and a minute to make your point
- If you are using words to frame a call to action, try getting your point across in 10 words or less

#### **Education**

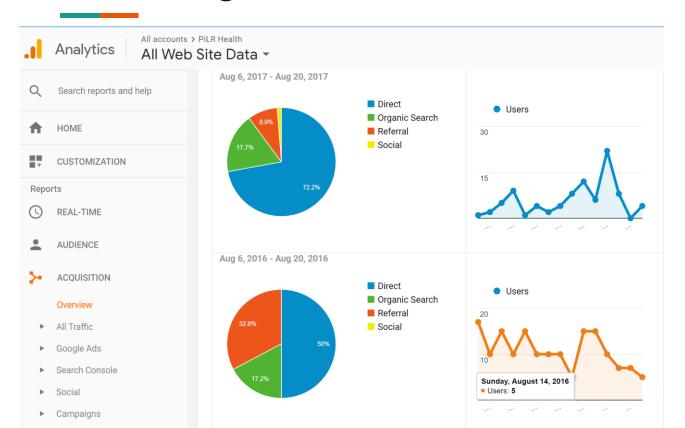
- People will tolerate more words when they are trying to learn
- It is not uncommon for people to spend up to 15 minutes watching a learning video

### **How To Evaluate Your Content**



Experiment with your content. What is different about this content? Keep track of your experiments.

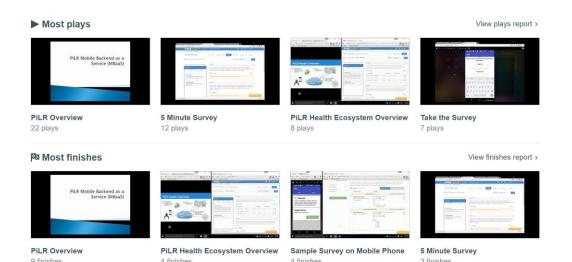
# **Measuring Outcomes**



This is what happened during the height of our Linkedin campaign

# **Looking at Video Plays**





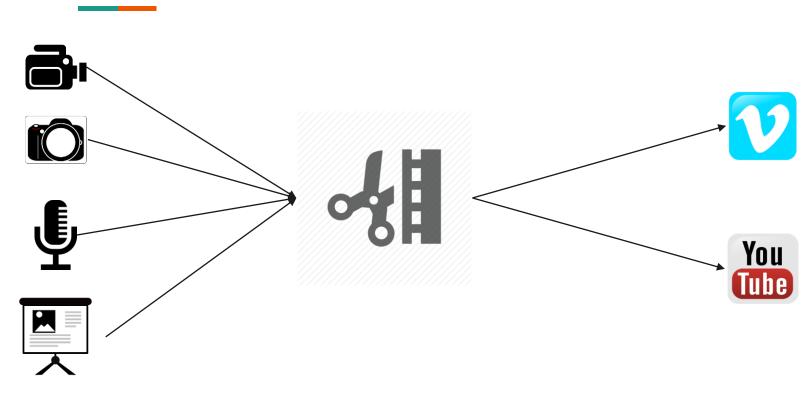
The benefit of using a site like Vimeo and paying their fees is you get enhanced reporting

# Click to Play Video



Insert this link into your browser address bar to view the video https://vimeo.com/280018790

### **The Basic Process**

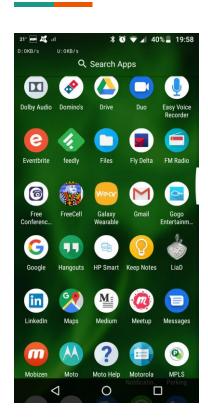


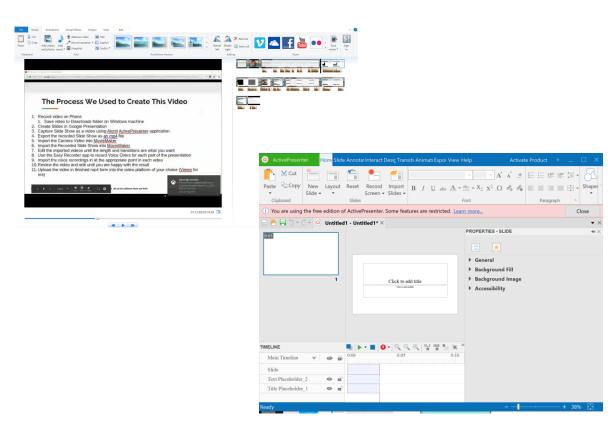
**Capture Content** 

**Create Presentation** 

**Publish Finished Product** 

# Free Media Tools Are Everywhere





### These are the Tools We Used

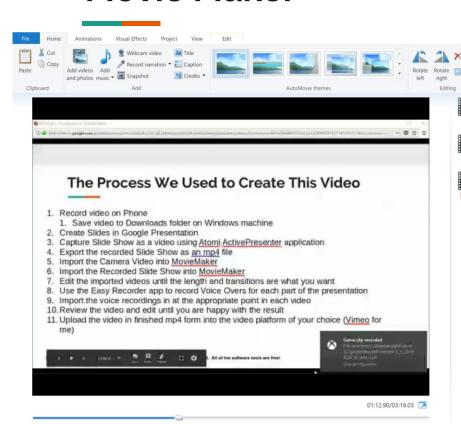
Function	Application	Source	Cost
Video Capture	Moto g6 phone	Android	\$200
Picture Capture	Pictures stored in Google	Google	\$0
Sound Capture	Easy Voice Recorder	Android	\$0
Presentation	Google Presentation	Google	\$0
Windows Screen Capture	Atomi Active Presenter	Windows	\$0
Windows Image Capture	Windows Snipping Tool	Windows	\$0
Presentation Editing	Microsoft MovieMaker	Windows	\$0
Publication	Vimeo Personal Account	Vimeo	\$0

NOTE: these materials were created in an Android / Windows 10 environment. All of the software tools are free!

### The Process We Used to Create This Video

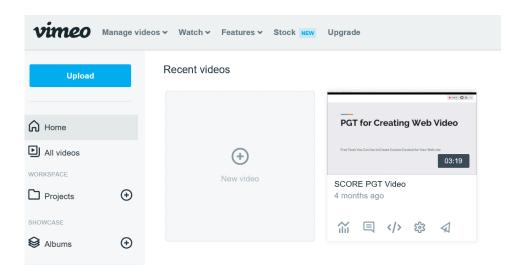
- Record video on Phone
  - 1. Save video to Downloads folder on Windows machine
- 2. Create Slides in Google Presentation
- 3. Capture Slide Show as a video using Atomi ActivePresenter application
- 4. Export the recorded Slide Show as an mp4 file
- Import the Camera Video into MovieMaker
- Import the Recorded Slide Show into MovieMaker
- 7. Edit the imported videos until the length and transitions are what you want
- 8. Use the Easy Recorder app to record Voice Overs for each part of the presentation
- 9. Import the voice recordings in at the appropriate point in each video
- 10. Review the video and edit until you are happy with the result
- Upload the video in finished mp4 form into the video platform of your choice (Vimeo for me)

### **Movie Maker**



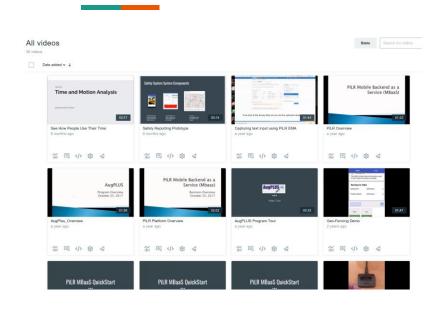
Movie Maker is the editing platform that allows you to bring all of your video snippets together and create an integrated presentation

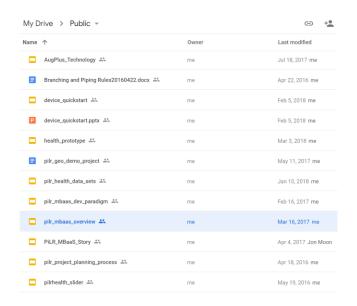
### Host Your Content at YouTube or Vimeo





### **Links and Embeds Are Your Friends**





Create a library of media content that you can rotate on/off your site. Use analytics to learn what engages your audience.

## Your On Your Way!

#### Use this approach to create your own presentations and videos.

Attend a Lunch and Learn or Workshop to get face to face instruction.

This video should serve as a refresher for the course materials. Feel free to watch as often as needed.

Still need help? Contact us at <a href="https://minneapolis.score.org/">https://minneapolis.score.org/</a> or (952) 938-4570